



Custom Training Programs from *Dynamic Learning*

Programs for First-Line Managers

Perfect Presentations 1 day
A livewire program on presentation skills with contemporary inputs on international-level presentations, elevator pitches and icebreakers, using new media and adequate individual centric practice.

Business Writing 1/2 day
A hands-on program for young corporate professionals on international standards, trends and practices in effective business writing and current correspondence.

Etiquette and Corporate Grooming 1/2 day
Exposure to international etiquette in today's global milieu with adequate FAQs and scenarios.

Time Management and Personal Effectiveness 1 day
A quintessential immersion to optimize effectiveness of young achievers, and bring out the extraordinary out of the ordinary enabling them to exponentially enhance workplace productivity.

Faculty*: Manish Naik (Columbia, GSB 11; Harvard, HKSEE 09), a noted management trainer. (*For all the above programs)

Programs for First-Line Managers and Middle-Management Cadre

Customer Experience Management 1 day
A highly interactive and specialized program for acing the CRM thrusts along with a custom fieldbook. The elaborately designed content is specially targeted at making professionals adept at customer retention.
Faculty: Cyrus Gonda and Kalim Khan (Educators; Authors of three bestsellers).

Problem Solving, Decision Making and Creativity 1 day
An immersive experience with matching content-heavy inputs to enable professionals to bring out the best in them for solving problems, and taking adaptive and innovative decisions.
Faculty: Cyrus Gonda and Kalim Khan (Educators; Authors of three bestsellers).

Emotional Intelligence and Personal Excellence 1 day
A day's workshop involving engaging talks, activities and discussions leading towards balanced emotional outlook and richer interactive exchanges. The sessions enhance personal effectiveness resulting in excellence at the workplace, and total organic development.
Faculty: Lieutenant General MR Sharma (Former Military Secretary and Deputy Chief of Indian Army; Author of a critically acclaimed self-help book).

Negotiation Dynamics 2 day
A two day workshop for advanced negotiations for multi-issue, multi-party interactions and involving exercises, cases, activities and discussions for enriching interactive exchanges. The workshop can be used to train teams and individuals for enhancing negotiation effectiveness.
Faculty: Jahanara Mukri (Columbia, GSB 11; Harvard, HKSEE 10), an expert on negotiation skills as Program Director, and Manish Naik (Columbia, GSB 11; Harvard, HKSEE 09) as Learning Facilitator.

Note

All participants will be given top-of-the-line training material, beneficial handouts, and participation certificates.

DYNAMIC LEARNING

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